BUSINESS ncex

· July 2025 ·



www.lawpath.com.au

What is the New Business Index?

We launched the Lawpath New Business Index to answer a simple but important question: how is entrepreneurship in Australia really evolving? For too long, conversations about small business have relied on lagging reports or isolated anecdotes. We wanted to give founders, policymakers, and industry leaders a clear, timely view of what's actually happening.

Each month, the Index brings together verified data from the Australian Business Register (ABR) and ASIC with anonymised insights from thousands of registrations on the Lawpath platform. The result is a unique picture of who is starting businesses, where they are based, and which industries are driving growth.

Our goal is to make this information useful. Not just as a snapshot, but as a way to spot trends, challenge assumptions, and inspire action. When we understand the shifts happening in entrepreneurship, we can help shape a stronger, more resilient business landscape for Australia.

Executive Summary

Statistics For July 2025

Key growth signals from the ABN registry and Australia's latest new business registrations.

Australia's Business Formation

A closer look at how Australia's new businesses are taking shape, from the structures they choose to the regions driving growth.

Demographic Analysis

Age distribution and geographic origins of Lawpath company founders

Started this month with Lawpath

Celebrating founders who chose Lawpath's faster, easier, and more affordable way to launch their business.

Monthly ABN registrations

· August 2024 - July 2025 ·

NEW BUSINESS REGISTERED

+0.96% YoY

118,162

Total ABN registrations this month

Source: Australian Business Register – ABN Bulk Extract

Aug 24	7,000,427	
Aug 24	7,900,423	
Sep 24	7,994,783	
Oct 24	8,096,503	
Nov 24	8,193,981	
Dec 24	8,273,580	
Jan 25	8,377,668	
Feb 25	8,483,863	
Mar 25	8,596,900	
Apr 25	8,699,699	
May 25	8,805,334	
Jun 25	8,911,251	
Jul 25	9,029,413	

Monthly ACN registrations

· August 2024 - July 2025 ·

NEW COMPANIES REGISTERED

+7.3% YoY

35,844

Total ACN registrations this month

Source: ASIC – Company registration statistics

Monthly GST registrations

· August 2024 - July 2025 ·

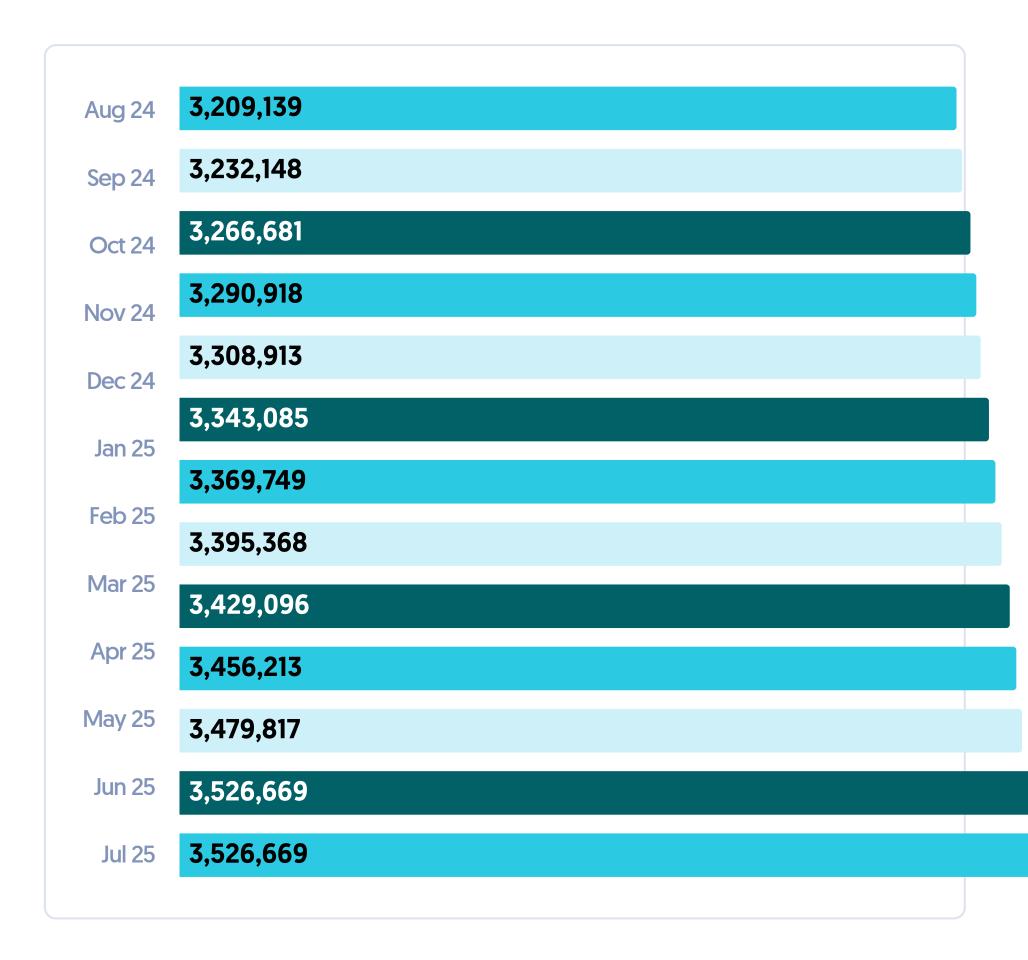
GST STATUS

-25.19% YoY

46,852

Businesses registered for GST

Source: Australian Business Register – ABN Bulk Extract



Statistics For July 2025

NEW BUSINESS REGISTERED

118,162

+0.96% YoY

Total ABN registrations this month

NEW COMPANIES REGISTERED

35,844 (+20.41% YoY

Total ACN registrations this month

GST STATUS

46,852

-25.19% YoY

Businesses registered for GST

In July 2025, 118,162 new ABNs were registered across Australia, nudging up 0.96% year on year. But the real momentum showed up in company formations, with 35,844 new ACNs — a 20.41% surge that signals more founders are building with structure, scale, and growth in mind. At the same time, GST registrations dipped 25.19% to 46,852, suggesting a shift toward leaner, test-and-learn launches over immediate trading.

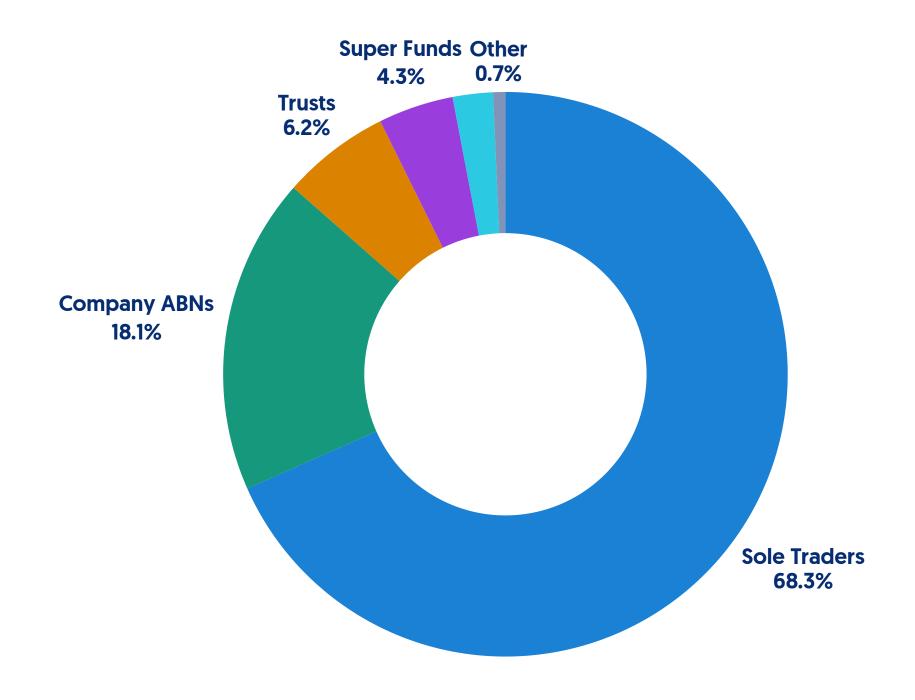
This is the season where intent meets action. As EOFY wraps and a new financial year begins, Australians are moving from side hustles and business ideas into execution mode. Some are waiting to register for GST until their business earns its footing, but many are laying the legal foundations now so they can move fast when it counts.

Behind the numbers is a story of calculated ambition. With AI tools lowering the barrier to launch, and global demand creating new paths to growth, founders are choosing when and how they formalise. The playbook is evolving — but the appetite to build is as strong as ever.

Business Structures

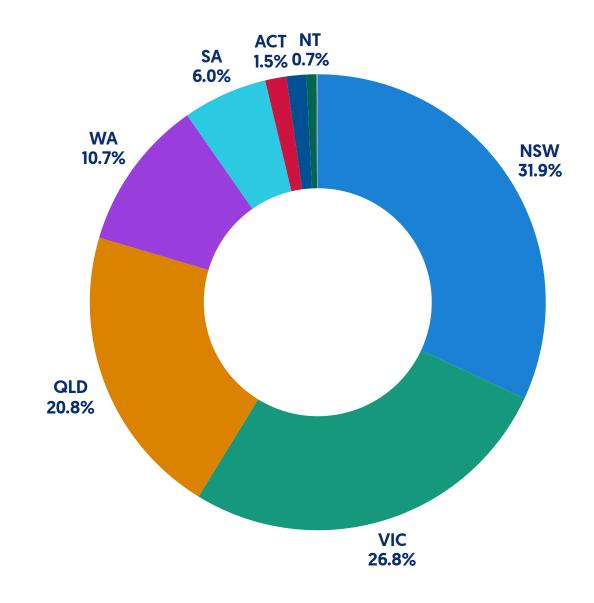
Australia's Business Formation

CATEGORY	VALUE	SHARE	YOY GROWTH
• Sole Traders	80,717	68.3%	4.08%
• Company ABNs	21,360	18.1%	0.65%
• Trusts	7,341	6.2%	-18.04%
• Super Funds	5,107	4.3%	24.17%
 Partnerships 	2,763	2.3%	-25.81%
• Other	873	0.7%	-40.45%



States & Territories

Australia's Business Formation



State	VALUE	SHARE	YOY GROWH
• NSW	37,782	31.90%	0.70%
• VIC	31,750	26.80%	-0.87%
• QLD	24,588	20.80%	1.32%
• WA	12,643	10.70%	7.95%
• SA	7,137	6%	-0.68%
• ACT	1,790	1.50%	3.29%
• TAS	1,618	1.40%	-2.35%
• NT	794	0.70%	6.58%
• Other	60	0.10%	-67.74%

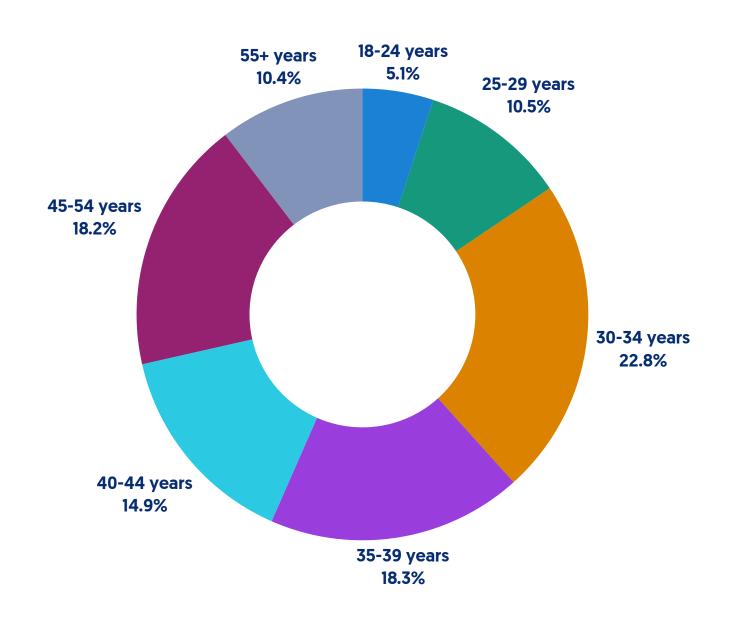
Source: <u>Australian Business Register – ABN Bulk Extract</u> (monthly new company registrations)

Suburbs On The Rise

LOCAL GOVERNMENT AREA	STATE	BUSINESSES REGISTERED (JULY 2024)	BUSINESSES REGISTERED (JULY 2025)	YOY GROWH
Rockingham	Western Australia	400	525	31.25%
Palmerston	Northern Territory	91	119	30.77%
Serpentine-Jarrahdale	Western Australia	207	267	28.99%
Clarence	Tasmania	148	187	26.35%
Nedlands	Western Australia	87	108	24.14%
Mandurah	Western Australia	254	312	22.83%
South Perth	Western Australia	283	347	22.61%
Melville	Western Australia	554	675	21.84%

Age Distribution of Founders

Demographic Analysis

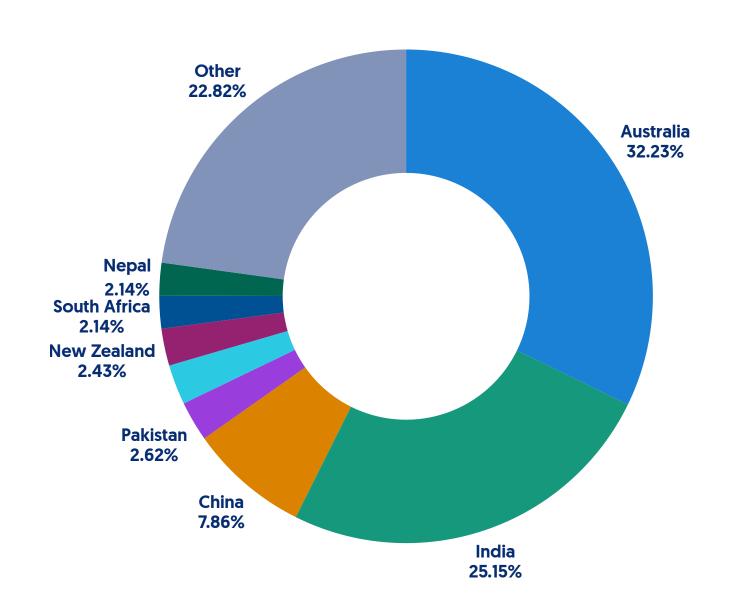


CATEGORY	SHARE	YOY GROWTH
• 18-24 years	5.05%	147.6%
• 25-29 years	10.49%	-3.6%
• 30-34 years	22.82%	-1.3%
• 35-39 years	18.25%	-5.1%
• 40-44 years	14.85%	12.4%
• 45-54 years	18.16%	-2.6%
• 55+ years	10.39%	1.9%

Source: The Lawpath Business Index: Uncovering Australia's Hidden Entrepreneurs

Countriesof Birth

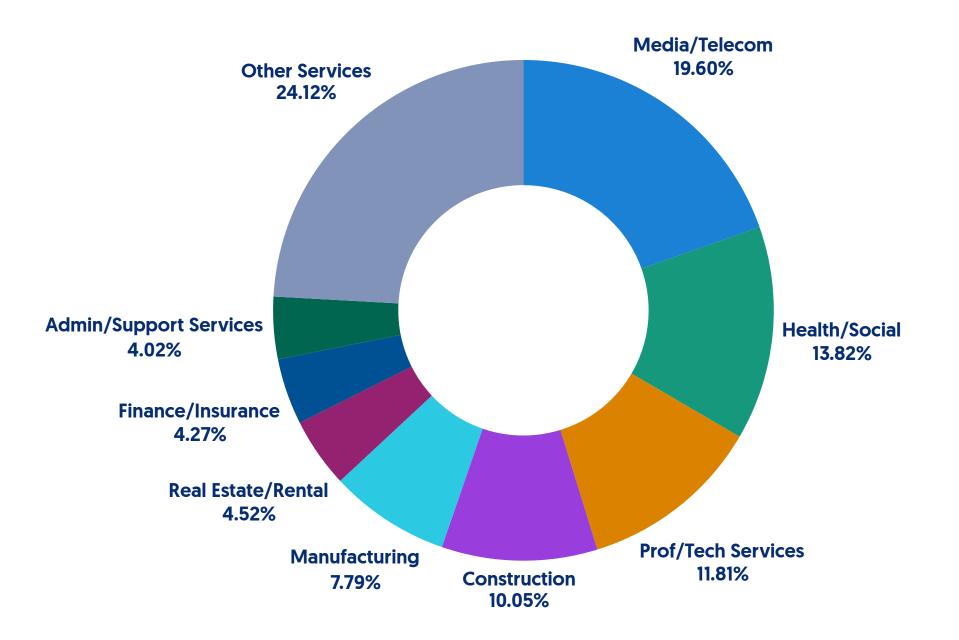
Demographic Analysis



COUNTRY	SHARE	YOY GROWTH
• Australia	32.23%	3.0%
• India	25.15%	13.0%
• China	7.86%	-1.0%
• Pakistan	2.62%	0.0%
 United Kingdom 	2.62%	4.0%
New Zealand	2.43%	32.0%
• South Africa	2.14%	450.0%
• Nepal	2.14%	16.0%
• Other	22.82%	-10.98%

Source: The Lawpath Business Index: Uncovering Australia's Hidden Entrepreneurs

Industry Distribution



CATEGORY	SHARE	YOY GROWTH
• Media/Telecom	19.60%	4.0%
• Health/Social	13.82%	31.0%
 Prof/Tech Services 	11.81%	-29.0%
 Construction 	10.05%	11.0%
 Manufacturing 	7.79%	63.0%
• Real Estate/Rental	4.52%	100.0%
• Finance/Insurance	4.27%	-6.0%
 Admin/Support Services 	4.02%	7.0%
• Other Services	24.12%	10.5%

Source: <u>The Lawpath Business Index: Uncovering Australia's Hidden Entrepreneurs</u>

Methodology

Each month, the Lawpath New Business Index captures how entrepreneurship in Australia is evolving.

Using verified data from the Australian Business Register (ABR) and ASIC, combined with anonymised insights from thousands of registrations processed through the Lawpath platform, we deliver a verified, month-by-month view of who is starting businesses, where they are based, and the industries they are choosing.



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