

New Business Index

• March 2026 •

Executive Summary

Statistics For March 2026

Key growth signals from the ABN registry and Australia's latest new business registrations.

Australia's Business Formation

A closer look at how Australia's new businesses are taking shape, from the structures they choose to the regions driving growth.

Demographic Analysis

Age distribution and geographic origins of Lawpath company founders

Monthly ABN registrations

• January 2024 – March 2026 •

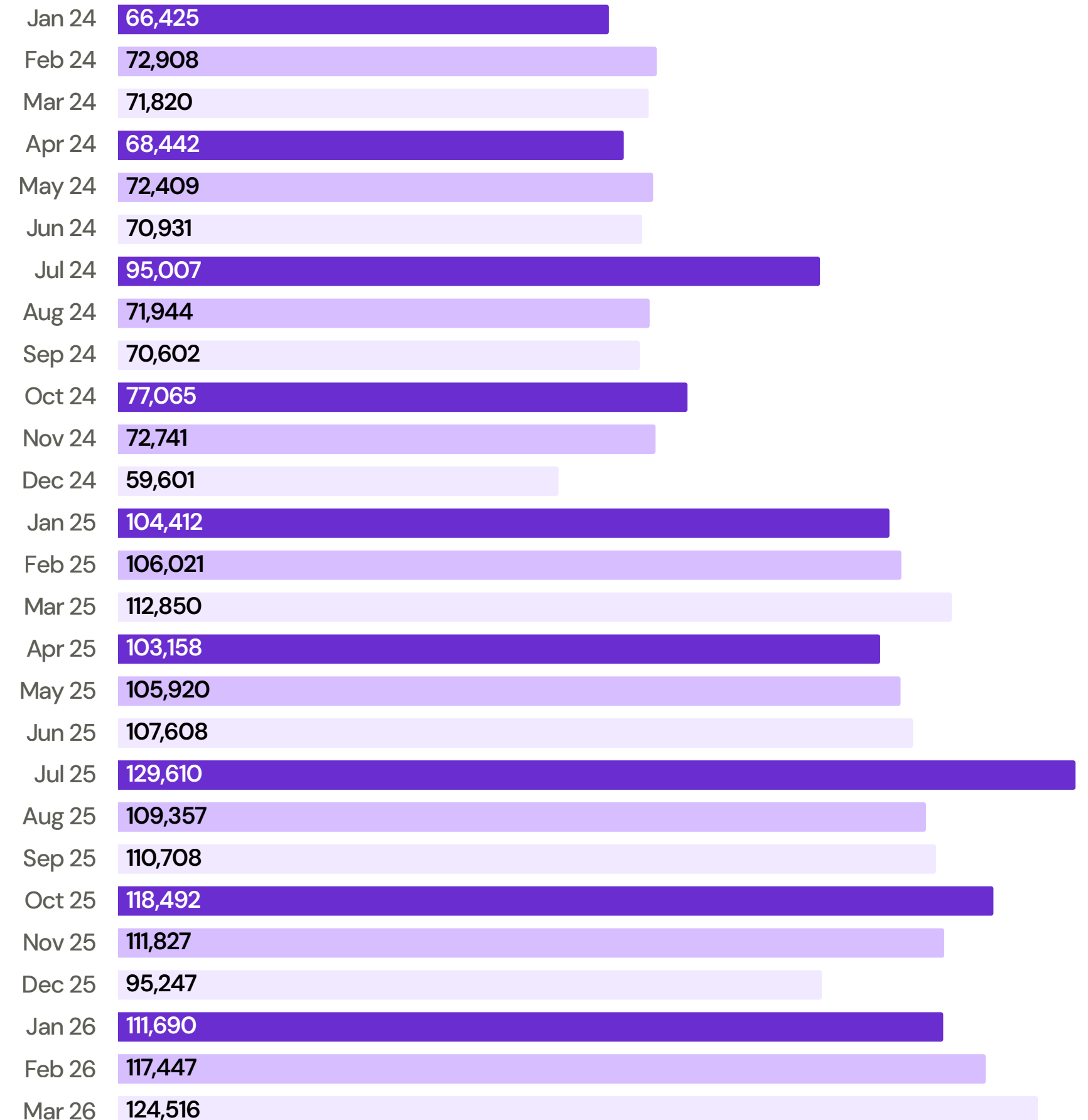
NEW BUSINESS REGISTERED

+10.34% YoY

124,516

Total ABN registrations this month

Source: [Australian Business Register – ABN Bulk Extract](#)



Monthly ACN registrations

• January 2024 – March 2026 •

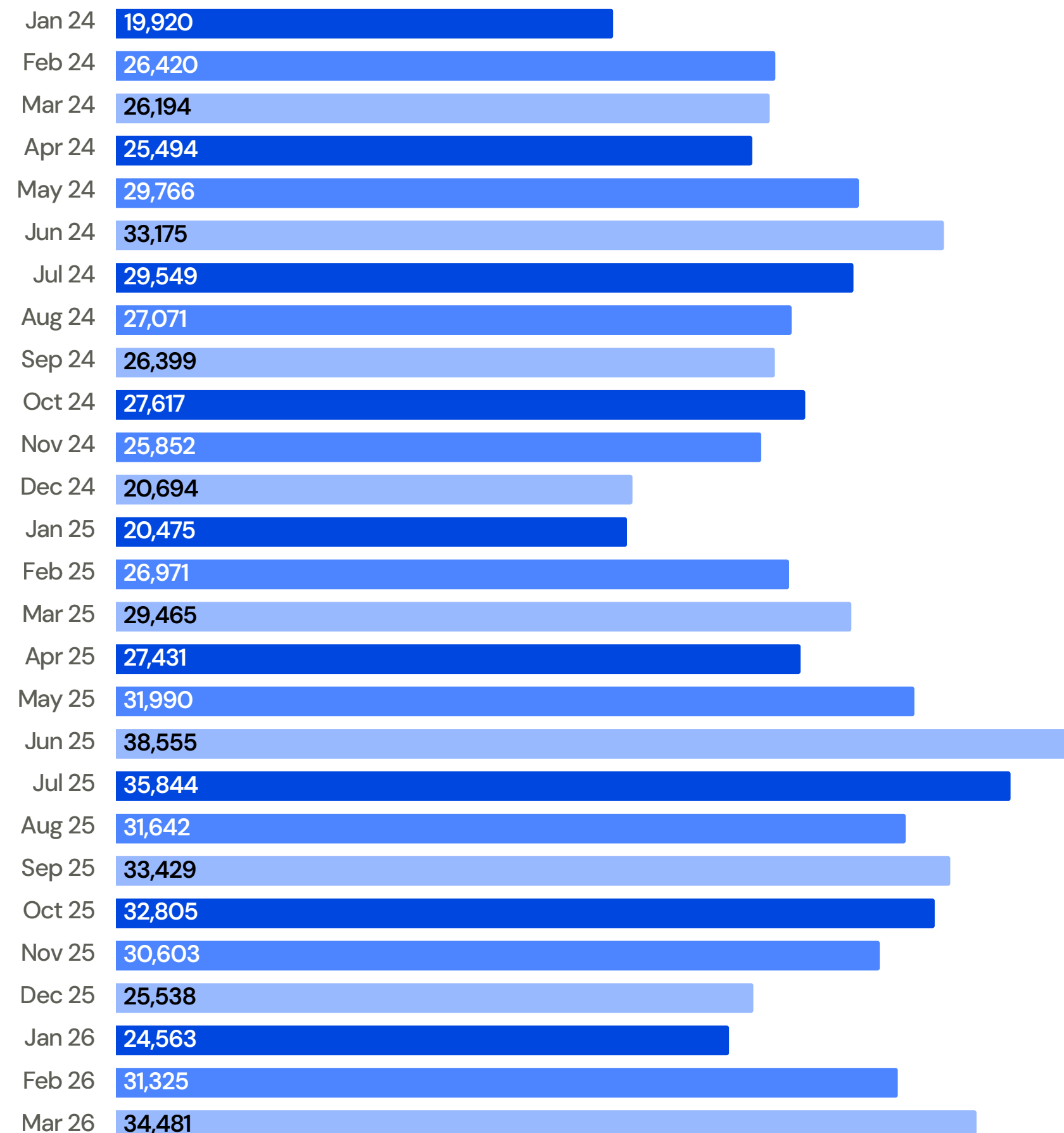
NEW COMPANIES REGISTERED

+17.02% YoY

34,481

Total ACN registrations this month

Source: [ASIC – Company registration statistics](#)



Monthly GST registrations

• January 2024 – March 2026 •

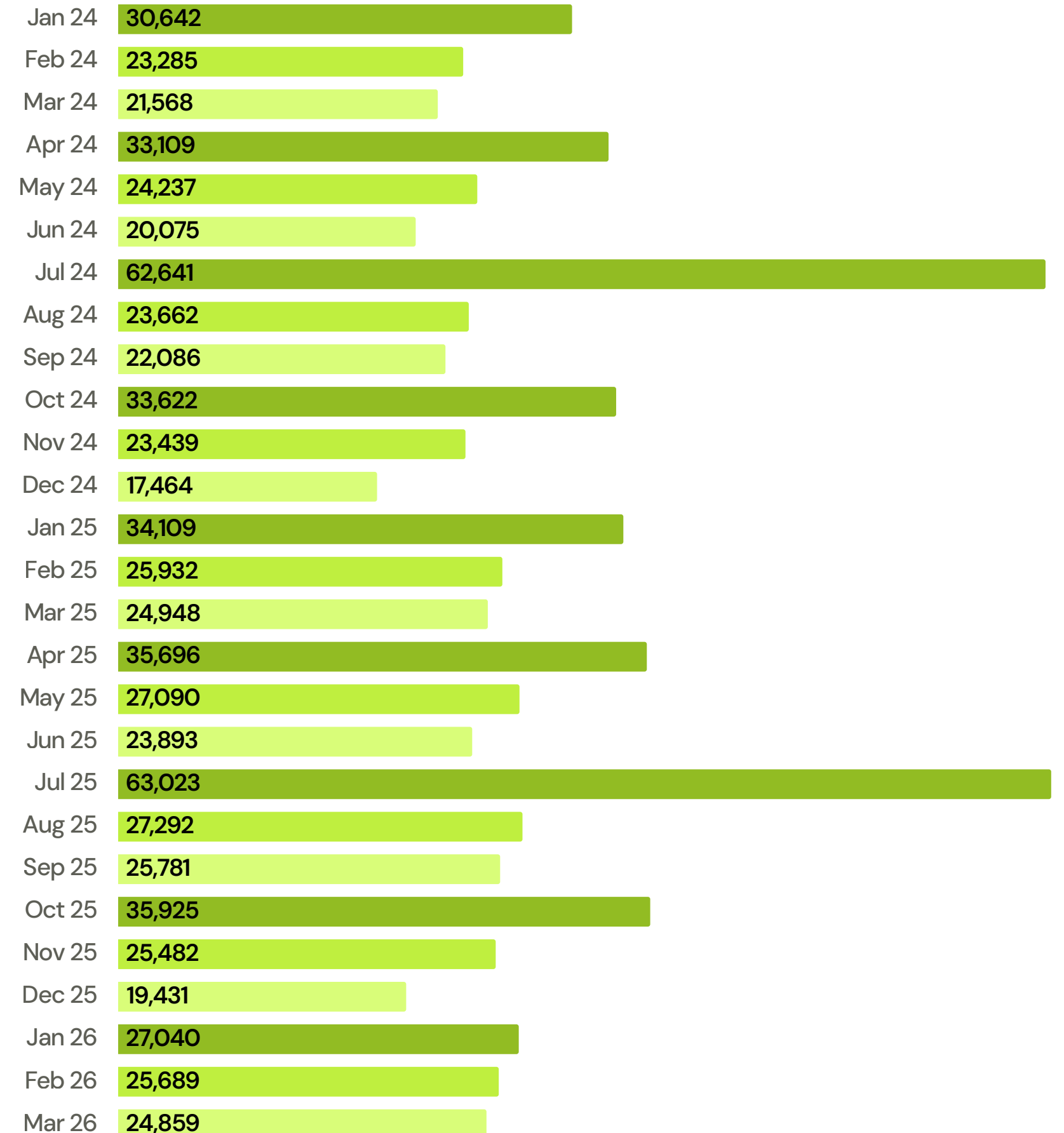
GST STATUS

+0.53% YoY

24,859

Businesses registered for GST

Source: [Australian Business Register – ABN Bulk Extract](#)



Statistics For March 2026

NEW BUSINESS REGISTERED

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Total ABN registrations this month

NEW COMPANIES REGISTERED

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GST STATUS

24,859 +0.53% YoY

Businesses registered for GST

March suggests Australia's startup momentum is turning into something more sustained. 124,516 new businesses were registered, a 10.34% increase year-on-year, signalling that the early-year wave of entrepreneurship has continued well beyond the typical January reset.

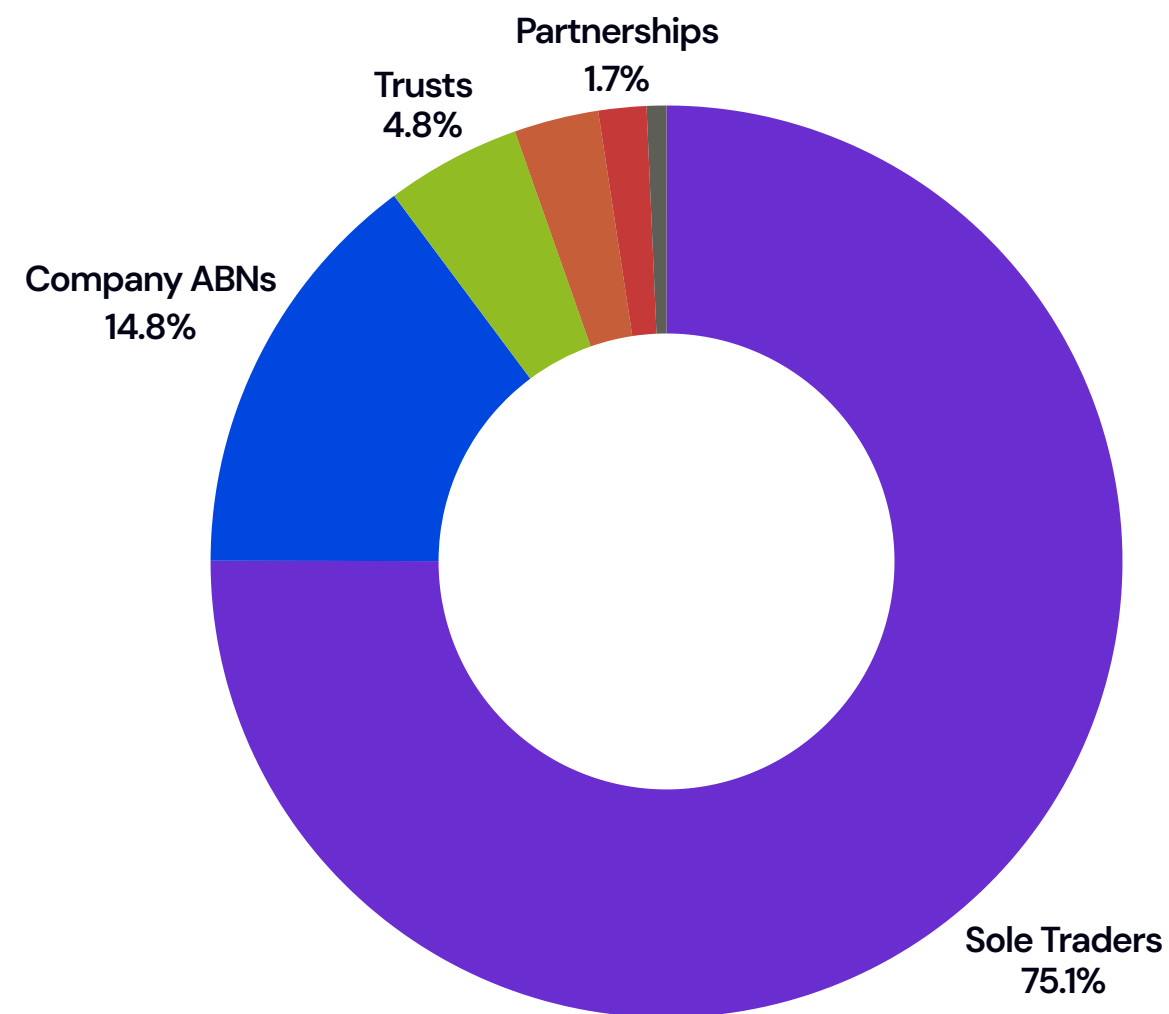
What's notable is how founders are choosing to structure those businesses. 34,481 new companies were registered, up 17.02 % YoY, pointing to a growing preference for formal company structures rather than purely experimental side projects.

Yet the data also shows a cautious streak. GST registrations fell slightly to 24,859, down 0.53% YoY, suggesting many new founders are still testing ideas and delaying additional compliance until revenue becomes clearer.

The geographic spread tells a similar story. While the largest states continue to dominate overall registrations, Tasmania recorded the fastest growth nationally, reinforcing a broader shift: new businesses are increasingly emerging from places and founders that historically sat outside Australia's traditional startup centres.

Business Structures

Australia's Business Formation

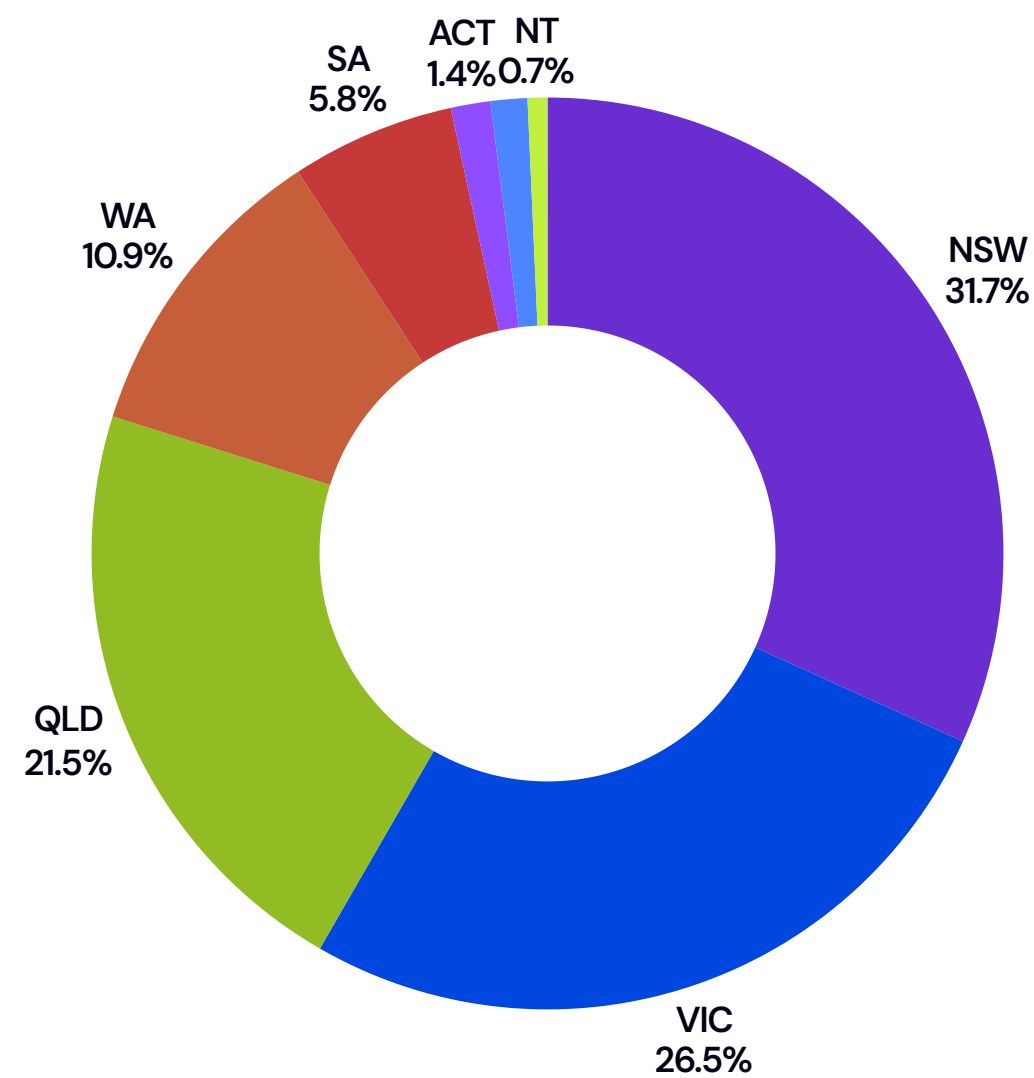


CATEGORY	VALUE	SHARE	YOY GROWTH
• Sole Traders	91,561	75.1%	11.79%
• Company ABNs	18,026	14.8%	4.74%
• Trusts	5,833	4.8%	-12.26%
• Super Funds	3,658	3.0%	-2.74%
• Partnerships	2,014	1.7%	-7.23%
• Other	853	0.7%	-24.18%

Source: [Australian Business Register – ABN Bulk Extract](#) (monthly new company registrations)

States & Territories

Australia's Business Formation



STATE	VALUE	SHARE	YOY GROWTH
• NSW	38,478	31.7%	4.34%
• VIC	31,956	26.5%	1.86%
• QLD	25,989	21.5%	18.07%
• WA	13,200	10.9%	12.69%
• SA	7,019	5.8%	3.85%
• ACT	1,706	1.4%	9.50%
• TAS	1,618	1.3%	6.66%
• NT	819	0.7%	3.32%

Source: [Australian Business Register – ABN Bulk Extract](#) (monthly new company registrations)

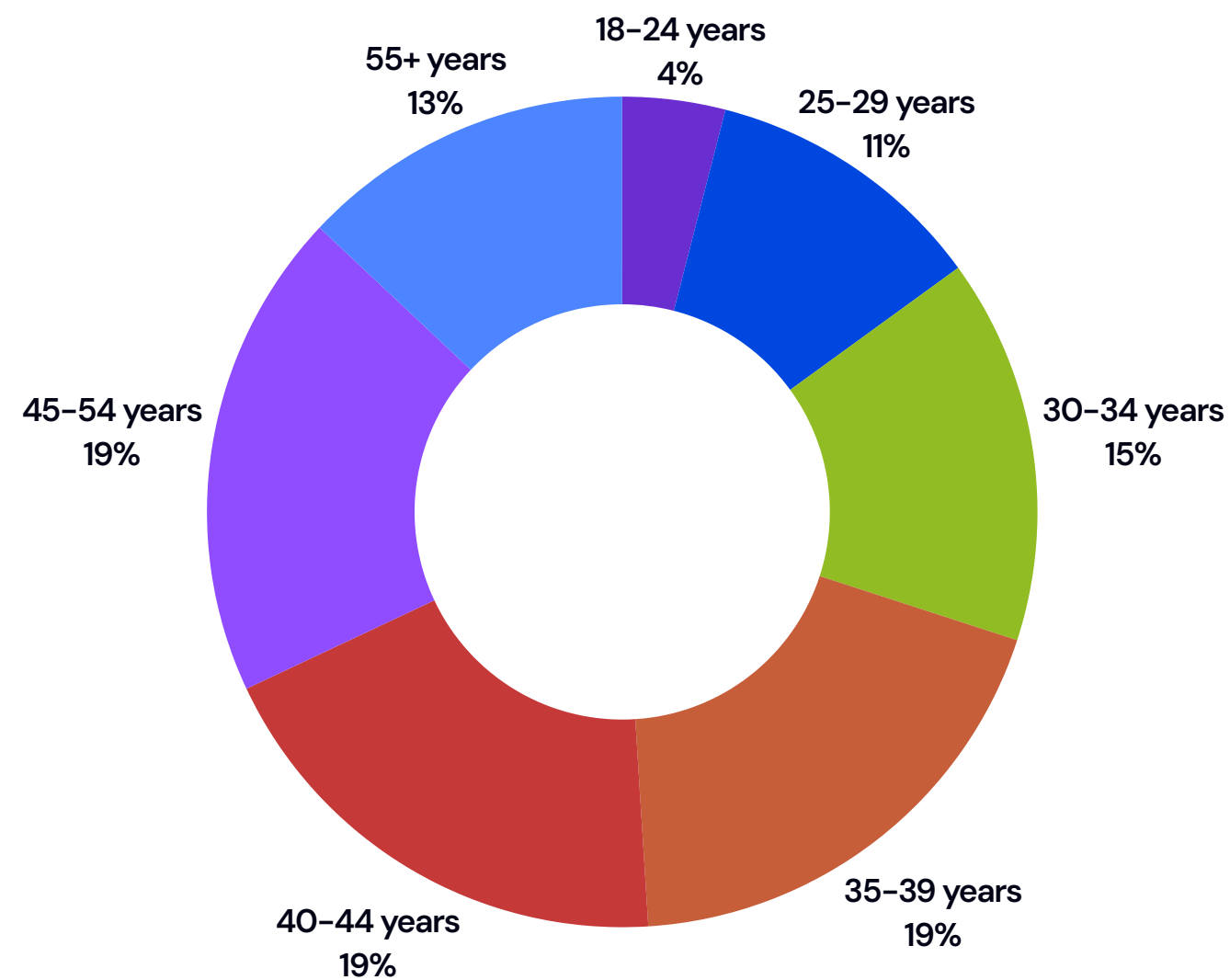
Suburbs On The Rise

LOCAL GOVERNMENT AREA	STATE	BUSINESSES REGISTERED (March 2025)	BUSINESSES REGISTERED (March 2026)	YOY GROWTH
Wyndham	Victoria	1,294	1,235	-4.56%
Melbourne	Victoria	1,219	1,217	-0.16%
Sydney	New South Wales	1,188	1,228	3.37%
Hume	Victoria	768	782	1.82%
Wyndham	Victoria	655	657	0.31%
Casey	Victoria	582	593	1.89%
Sydney	New South Wales	514	530	3.11%
Brisbane	Queensland	606	659	8.75%

Source: [Australian Business Register – ABN Bulk Extract](#) (monthly new company registrations)

Age Distribution of Founders

Demographic Analysis

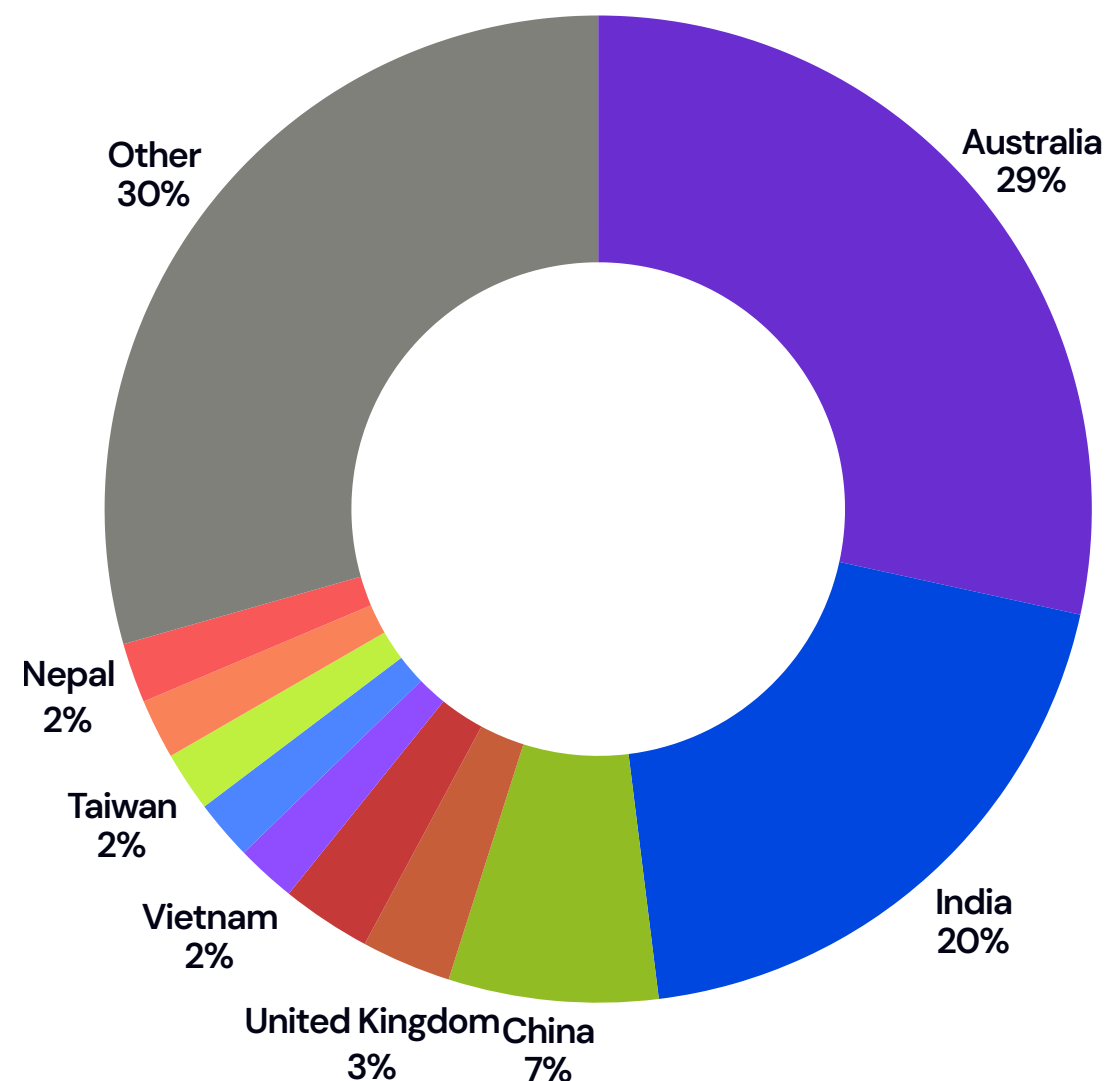


CATEGORY	SHARE	YOY GROWTH
• 18-24 years	4%	-35.62%
• 25-29 years	11%	27.37%
• 30-34 years	15%	-0.61%
• 35-39 years	19%	12.29%
• 40-44 years	19%	11.73%
• 45-54 years	19%	36.67%
• 55+ years	13%	66.67%

Source: [The Lawpath Business Index: Uncovering Australia's Hidden Entrepreneurs](#)

Countries of Birth

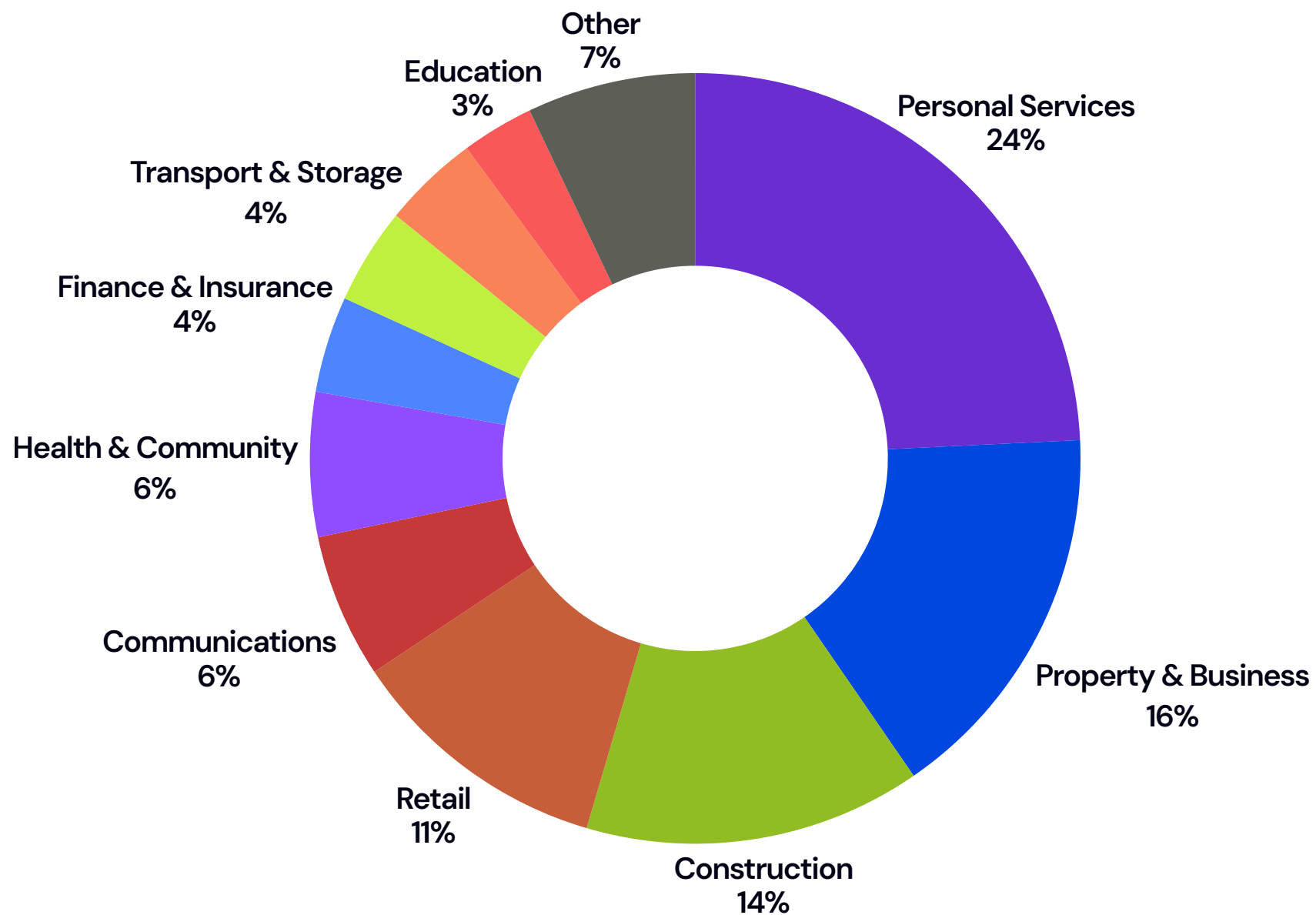
Demographic Analysis



COUNTRY	SHARE	YOY GROWTH
• Australia	29%	3.97%
• India	20%	-0.93%
• China	7%	0.00%
• United Kingdom	3%	55.00%
• Pakistan	2%	54.55%
• Vietnam	2%	26.32%
• Malaysia	2%	100.00%
• Taiwan	2%	36.84%
• New Zealand	2%	100.00%
• Nepal	2%	-15.00%
• Other	30%	29.44%

Source: [The Lawpath Business Index: Uncovering Australia's Hidden Entrepreneurs](#)

Industry Distribution



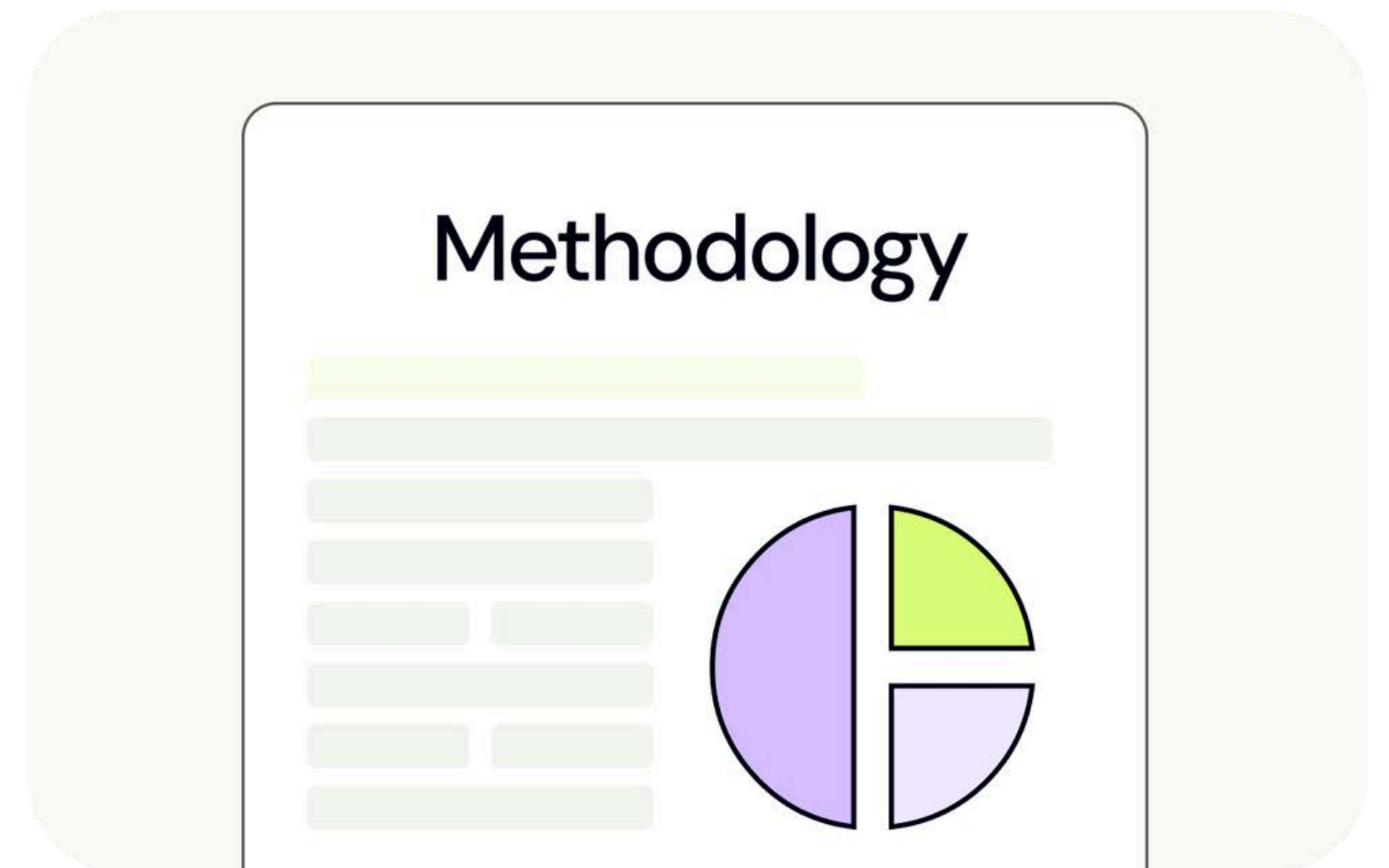
CATEGORY	SHARE	YOY GROWTH
• Personal Services	24%	1.34%
• Property & Business	16%	123.91%
• Construction	14%	8.43%
• Retail	11%	-17.28%
• Communications	6%	53.85%
• Health & Community	6%	-53.16%
• Finance & Insurance	4%	75.00%
• Transport & Storage	4%	-10.00%
• Hospitality	4%	35.29%
• Education	3%	75.00%
• Other	7%	-26.05%

Source: [The Lawpath Business Index: Uncovering Australia's Hidden Entrepreneurs](#)

Methodology

Each month, the Lawpath New Business Index captures how entrepreneurship in Australia is evolving.

Using verified data from the Australian Business Register (ABR) and ASIC, combined with anonymised insights from thousands of registrations processed through the Lawpath platform, we deliver a verified, month-by-month view of who is starting businesses, where they are based, and the industries they are choosing.



 **Lawpath**[®]