BUSINESS Incex

· October 2025 ·



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Executive Summary

Statistics For October 2025

Key growth signals from the ABN registry and Australia's latest new business registrations.

Australia's Business Formation

A closer look at how Australia's new businesses are taking shape, from the structures they choose to the regions driving growth.

Demographic Analysis

Age distribution and geographic origins of Lawpath company founders

Started this month with Lawpath

Celebrating founders who chose Lawpath's faster, easier, and more affordable way to launch their business.

Monthly ABN registrations

· January 2024 - October 2025 ·

NEW BUSINESS REGISTERED

+29.6% YoY

112,489

Total ABN registrations this month

Jan 24 86,153 92,617 91,512 Mar 24 Apr 24 86,134 May 24 89,748 **Jun 24** 85,546 109,350 86,555 Aug 24 85,939 Sep 24 Oct 24 97,970 Nov 24 93,583 Dec 24 76,466 **Jan 25** 104,333 106,303 Feb 25 113,224 **Mar 25** 103,172 Apr 25 May 25 105,969 106,729 **Jun 25** 123,731 **Jul 25** Aug 25 104,784 105,783 Sep 25 112,489 Oct 25

Source: Australian Business Register – ABN Bulk Extract

Monthly ACN registrations

· January 2024 - October 2025 ·

NEW COMPANIES REGISTERED

+18.8% YoY

32,805

Total ACN registrations this month

19,920 **Jan 24** 26,420 26,194 Mar 24 25,494 May 24 29,766 **Jun 24** 33,175 29,549 27,071 Aug 24 26,399 Sep 24 27,617 Oct 24 Nov 24 25,852 20,694 Dec 24 **Jan 25** 20,475 26,971 Feb 25 29,465 27,431 Apr 25 May 25 31,990 38,555 **Jun 25** 35,844 **Jul 25** Aug 25 31,642 33,429 Sep 25 32,805 Oct 25

Source: ASIC - Company registration statistics

Monthly GST registrations

· January 2024 - October 2025 ·

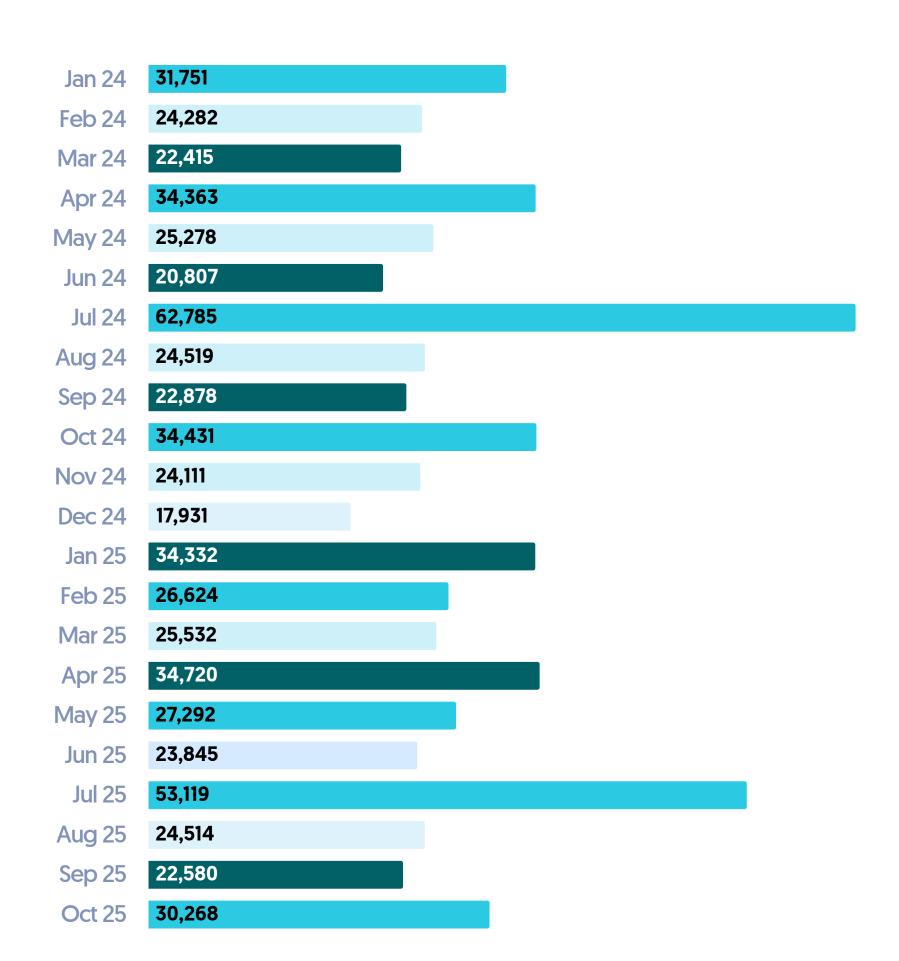
GST STATUS

-11.3% YoY

30,268

Businesses registered for GST

Source: <u>Australian Business Register – ABN Bulk Extract</u>



Statistics For October 2025

NEW BUSINESS REGISTERED

112,489

Total ABN registrations this month

NEW COMPANIES REGISTERED

32,805 (+18.8% YoY)

Total ACN registrations this month

GST STATUS

30,268 (-11.32% YoY)

Businesses registered for GST

October felt like a month of quiet acceleration. More than 112,000 new businesses came to life, up 29.6% on last year, yet fewer chose to register for GST. It suggests a shift in mindset, with founders starting lean and testing their footing before committing to scale.

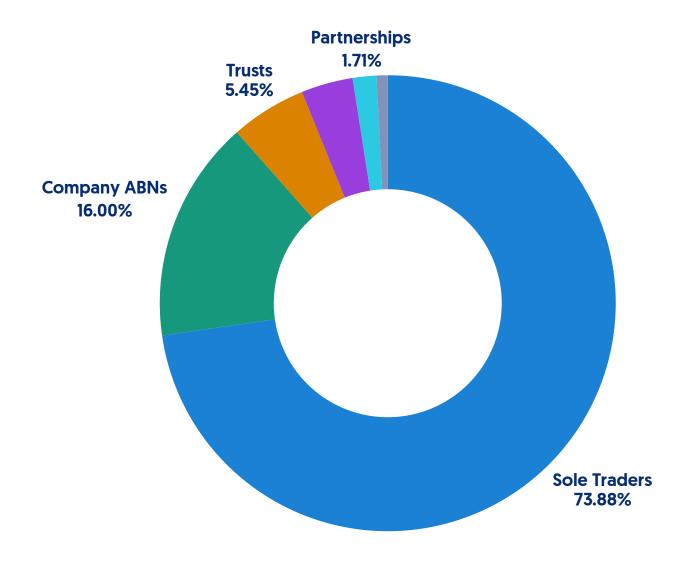
Most of this activity is still centred in the cities, but what's happening inside them is changing. Around seven in ten new ventures are sole traders, people building from their homes, laptops and co-working spaces rather than offices or shopfronts.

The youngest founders are also shaping this story. Business registrations from 18 to 24-year-olds rose 65%, proof that the next generation isn't waiting for experience to begin. They're learning by doing, and their energy is quietly reshaping what entrepreneurship looks like.

October's data shows both momentum and maturity. Australians are no longer chasing the big launch. They're building smaller, smarter and earlier, creating a new rhythm of growth that feels more intentional than explosive

Business Structures

Australia's Business Formation

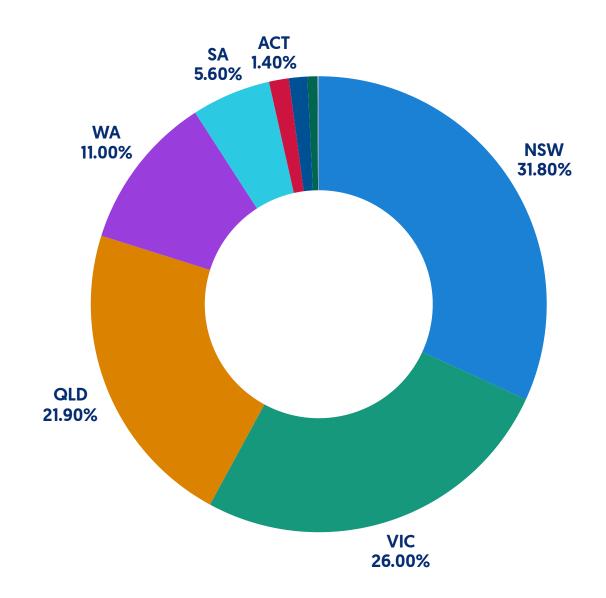


CATEGORY	VALUE	SHARE	YOY GROWTH
• Sole Traders	82,268	73.88%	32.97%
• Company ABNs	17,301	16%	6.61%
• Trusts	6,073	5.45%	-0.20%
• Super Funds	4,152	3.73%	19.90%
 Partnerships 	1,901	1.71%	-11.92%
• Other	889	0.80%	-18.70%
• Gov Bodies	1	0.00%	-50.00%
• Gov bodies	•	0.0078	-30.0

Source: <u>Australian Business Register – ABN Bulk Extract</u> (monthly new company registrations)

States & Territories

Australia's Business Formation



State	VALUE	SHARE	YOY GROWH
• NSW	35,772	31.80%	25.16%
• VIC	29,509	26%	27.28%
• QLD	24,618	21.90%	34.40%
• WA	12,381	11.00%	39.68%
• SA	6,289	5.60%	28.32%
• ACT	1,557	1.40%	38.28%
• TAS	1,497	1.30%	44.36%
• NT	785	0.70%	33.28%
• Other	81	0.10%	-51.79%

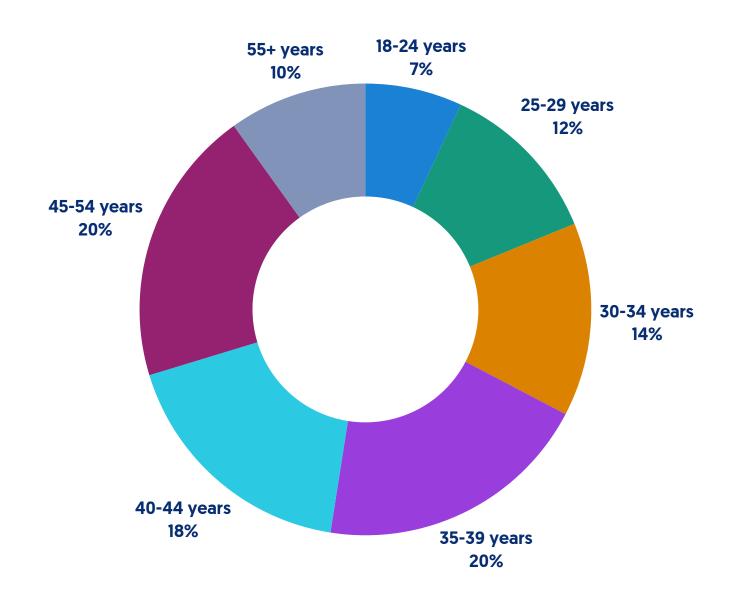
Source: <u>Australian Business Register – ABN Bulk Extract</u> (monthly new company registrations)

Suburbs On The Rise

LOCAL GOVERNMENT AREA	STATE	BUSINESSES REGISTERED (OCTOBER 2024)	BUSINESSES REGISTERED (OCTOBER 2025)	YOY GROWH
Sydney CBD	New South Wales	983	1,142	16.17%
Wyndham	Victoria	776	1,099	41.62%
Melbourne CBD	Victoria	844	1052	24.64%
Hume	Victoria	535	724	35.33%
Brisbane CBD	Queensland	565	660	16.81%
Gold Coast CBD	Queensland	506	612	20.95%
Wyndham	Victoria	481	594	23.49%
Casey	Victoria	420	578	37.62%

Age Distribution of Founders

Demographic Analysis

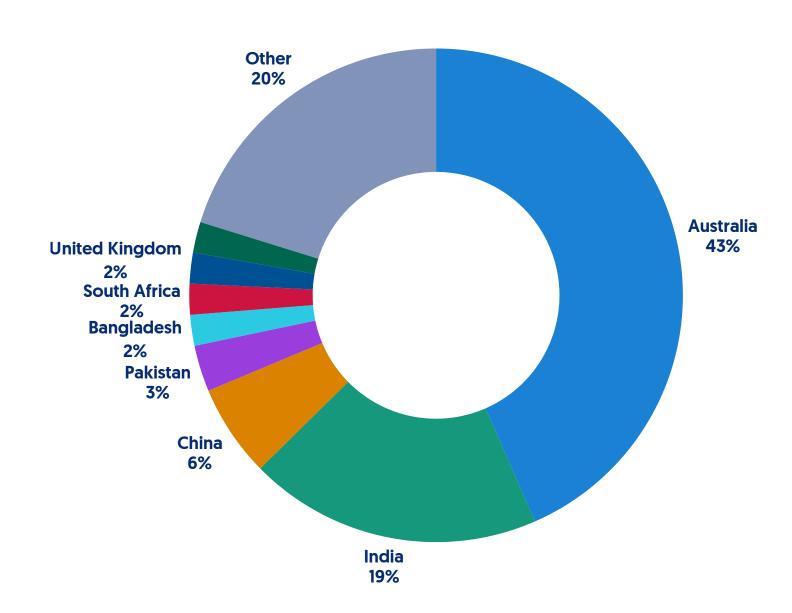


CATEGORY	SHARE	YOY GROWTH
• 18-24 years	7%	65%
• 25-29 years	12%	39%
• 30-34 years	14%	26%
• 35-39 years	20%	59%
• 40-44 years	18%	49%
• 45-54 years	20%	22%
• 55+ years	10%	13%

Source: The Lawpath Business Index: Uncovering Australia's Hidden Entrepreneurs

Countriesof Birth

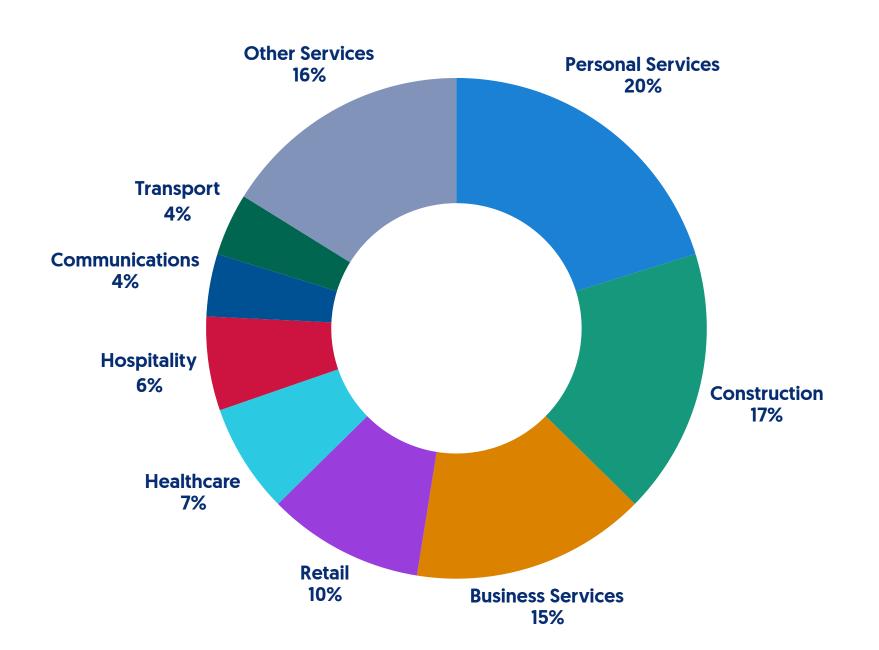
Demographic Analysis



COUNTRY	SHARE	YOY GROWTH
Australia	43%	62%
• India	19%	18%
• China	6%	42%
• Pakistan	3%	280%
 Bangladesh 	2%	109%
• South Africa	2%	90%
• United Kingdom	2%	4%
 Vietnam 	2%	50%
• Other	20%	2%

Source: The Lawpath Business Index: Uncovering Australia's Hidden Entrepreneurs

Industry Distribution



CATEGORY	SHARE	YOY GROWTH
• Personal Services	20%	67%
 Construction 	17%	98%
 Business Services 	15%	126%
• Retail	10%	15%
• Healthcare	7%	-49%
 Hospitality 	6%	200%
 Communications 	4%	21%
• Transport	4%	73%
• Other Services	16%	24%

Source: The Lawpath Business Index: Uncovering Australia's Hidden Entrepreneurs

Methodology

Each month, the Lawpath New Business Index captures how entrepreneurship in Australia is evolving.

Using verified data from the Australian Business Register (ABR) and ASIC, combined with anonymised insights from thousands of registrations processed through the Lawpath platform, we deliver a verified, month-by-month view of who is starting businesses, where they are based, and the industries they are choosing.





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